

Byte Case Study

Reckon APS Private Cloud



“To power our APS Private Cloud we chose OneSpace from Byte. Our customers can now move to the cloud in a simple and easy process enabling them for the future.”

– Sam Allert, Managing Director Australia and New Zealand

01. Challenge

02. Solution

03. Results

<p>Losing market share to Cloud Based competitors</p>	<p>Use OneSpace as the platform for delivering the Reckon applications via Cloud portal</p>	<p>Reckon is now able to offer it's APS product as a Cloud based solution, removing the need for client to invest in costly On-Premise equipment</p>
<p>Poorly managed and configured customer on premise infrastructure causing poor experience with Reckon's application</p>	<p>OneSpace was configured and managed correctly in line with best principles</p>	<p>End-user experience improved through correctly configure and managed solution</p>
<p>Poor existing experience when attempting to manage the solution internally</p>	<p>Partnered with Byte and OneSpace as the leading experts in Cloud solutions</p>	<p>Able to provide a stable and performance solution to end users</p>
<p>Unable to make new sales due to problems on the internal built platform</p>	<p>Partnering with OneSpace has removed the existing reliability issues.</p>	<p>Was able to grow the existing the Cloud customer base by over 200% in under 12 months</p>
<p>Unable to offer greater value add and productivity solutions for customer</p>	<p>OneSpace is designed to integrate with solutions like Skype for Business and O365</p>	<p>End users have greater access to more productivity applications, improving output</p>